

AlienVault Team has developed and deployed OSSIM MSSP and SOC Solutions at very different sectors during the past 5 years, in many cases being the only option since it's the only fully integrated Managed Security open source solution at this moment

An attractive Business Model

Most ISP's and Telecom Operators have tried to build a Managed Security Service in order to give added value to their customers while opening a new revenue stream, but almost all gave up after finding two difficulties in the business model:

- High Initial license Cost and hard integration of different products
- Low profit because of license costs for each new customer

These difficulties are surpassed thanks to the two main OSSIM strengths:

- OSSIM is 100% integrated and easy to deploy
- OSSIM is based in open source greatly lowering costs

As a consequence the building of MSS services becomes possible and attractive because of the low initial inversion and the profitability of the business model.

The AlienVault MSSP Solution

The AlienVault MSSP Solution covers all the technical, deploying, service and business development needs to build a Managed Security Service Provider.

The plan includes the 4 different phases in an MSSP implementation:



AlienVault MSSP Solution

AlienVault MSSP Solution implies a complete knowledge and technology transfer for organizations to build an MSSP. The initial assessment is developed in 4 chapters.

1. Service Model Definition

- Functionalities analysis
- Service requirements
- Service catalog
- Topology
- Architecture

2. Cost Plan

- Dimensioning
- Hardware & Software costs
- Services costs
- Scalability
- Cost Plan

3. Product Catalog

- Product Definition
- Product Dimensioning
- Product Pricing

4. MSSP Organization & Deployment

- Organization & Role definition
- Operation and Maintenance processes
Procedures
- Report definitions

OEM Infrastructure

AlienVault Technology includes SIM, SEM, and UTM and can be offered by MSSP in an OEM model customized with the customer image and dimensioning needs.



- HIGHLIGHTS**
- OSSIM Self contained solution
 - High Performance and Professional Functionality
 - Stability and Reliability
 - Redundancy
 - Next business Day Replacement

Hardware Specs	OSSIM Appliance Q232
PERFORMANCE	
Max Throughput	Up to 1Gbit/s
Max PC	Up to 500 Pcs
NETWORK	
Network interfaces	8 Ethernet Gigabit Ports
Ports	
SPECIFICATIONS	
Processor	2 Xeon 2,3Ghz (2 Quad Core)
Disks	5x500 GB HotSwap raid 25,000 rpm SAS
Memory	16 GB
SOFTWARE	OSSIM Professional Edition
CHASSIS & POWER SUPPLY	
Form Factor	1U Rack
Height	1.68" (4.27 cm)
Width	17.60" (44.70 cm)
Depth	21.50" (54.61 cm)
Weight	~ 26.0 lbs. (11.80kg)
Power supply	Double (650W)

Please contact commercial@alienvault.com to get more details about the program