



# ALIENVAULT FAST FACTS

## About AlienVault®

Security management can be a complex, time-consuming, and expensive undertaking for all organizations, and can become especially chaotic for those with limited security resources, time, and budget. But it doesn't have to be this way. We founded AlienVault to help organizations of all sizes achieve the same threat detection capabilities as Fortune 500 companies, for their full IT infrastructure, without the headaches and hassles of deploying, integrating and managing multiple products. We believe that true solutions don't add to the complexity, but rather provide insight into how to make sense of it.

AlienVault's award-winning products are designed and priced to ensure that all organizations have access to world-class security. By integrating essential security capabilities into a Unified Security Management™ (USM) platform, and then powering that platform with up-to-the-minute threat intelligence from AlienVault Labs and our Open Threat Exchange® – the world's largest crowd-sourced collaborative threat exchange – AlienVault provides its more than 5,000 commercial customers with a unified, simple and affordable solution that simplifies and centralizes threat detection, incident response and compliance management for cloud and on-premises environments.

Founded in 2007, the company now employs over 300 people worldwide. Headquartered in San Mateo, CA, AlienVault also has offices in Austin, TX; Madrid, Spain; Granada, Spain; and Cork, Ireland. The company's seasoned management team is led by President and CEO, Barmak Meftah, an experienced leader in the security software industry.

AlienVault is a privately held company backed by Trident Capital, Kleiner Perkins Caufield & Byers, GGV Capital, Intel Capital, Jackson Square Ventures, Adara Venture Partners, Top Tier Capital, Institutional Venture Partners and Correlation Ventures.

## Executive Team

**Barmak Meftah**, President & CEO  
**Andy Johnson**, Chief Financial Officer  
**Roger Thornton**, Chief Technical Officer  
**Rita Selvaggi**, Chief Marketing Officer  
**Marcus Bragg**, Chief Revenue Officer  
**Justin Endres**, Senior Vice President, Worldwide Sales

## Founders

**Julio Casal**, Co-Founder  
**Dominique Karg**, Co-Founder

## Board of Directors

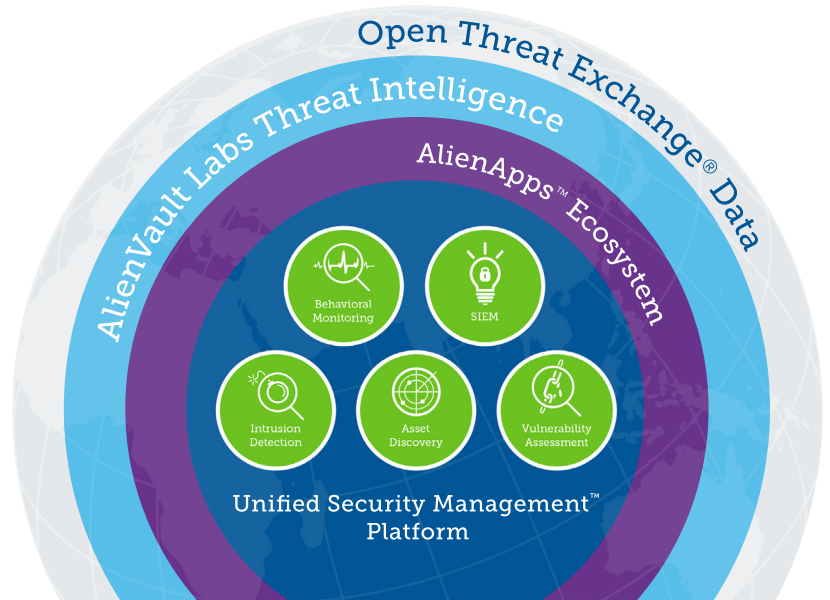
**J. Alberto Yépez**, Managing Director, Trident Capital – Chairman of the Board  
**Ted Schlein**, Managing Director, Kleiner Perkins Caufield & Byers  
**Glenn Solomon**, Partner, GGV Capital  
**General Peter Pace**, USMC (Ret.), Former Chairman of the Joint Chiefs of Staff, United States Armed Forces  
**Kenneth Goldman**, Former CFO, Yahoo!  
**John M. Jack**, Board Partner, Andreessen Horowitz  
**Alberto Gomez**, Managing Partner, Adara  
**Barmak Meftah**, President & CEO, AlienVault



### Award Winning Products

Our range of products — **AlienVault® USM Anywhere™** and **USM Appliance™** platforms for monitoring cloud and on-premises environments, **AlienVault Open Threat Exchange®**, and our open source SIEM, **OSSIM™**, we enable IT teams with limited resources to accelerate and simplify their threat detection and response, and go from installation to first insight in minutes. We solve the challenges so many organizations face: a lack of security expertise, too many point solutions that don't work together, and the isolation that comes from relying only on the closed threat intelligence provided by security point products.

We continually update the USM platform with threat data collected from our Open Threat Exchange, which has more than 65,000 participants who contribute over 14 million threat indicators to the exchange daily. In addition, we continually and automatically update our USM platform with AlienVault Labs Threat Intelligence for targeted detection and actionable guidance to effectively respond to the latest threats.



### What Our Customers Have to Say

“With USM Anywhere, I can monitor both my cloud environment and my local environment together, and I no longer have to use my own hardware for number crunching and analysis – that’s all handled by the USM Anywhere cloud system. This product brings together everything I need under one roof and the enhanced reporting and dashboard make things much easier to manage for small teams—in this case a team of one. In my experience, AlienVault is the only company that makes this possible.”

- Jason Weitzman, Colony Starwood

“AlienVault brings a full-time function to large and small offices. We needed ‘around the clock security’ and AlienVault was the only one who could deliver that. Security is no longer a full-time job when you have AlienVault.”

- Danny Santiago, Systems Administrator, City of Lewiston

“I didn’t fully realize how much value I would get out of USM until I started using it.”

- Matthew J. Frederickson, CISSP, Director of Information Technology, Council Rock

“As the ‘lone security ranger,’ there are a lot of things that keep me up at night – namely credit card data breaches and malware. I’m glad I have USM to provide the ability to detect malware and help us stay PCI compliant.”

- Kevin Geil, Information Security Officer, NYORDA



## Timeline

### 2017

- Named to Forbes 2017 Cloud 100 List of the world's best cloud companies for 2nd Consecutive Year
- Named to Deloitte's Fast 500 list of the fastest growing technology companies in North America for the 6th consecutive year
- USM Anywhere™ Named Best Cloud Computing Security Solution in 2017 SC Awards Europe
- Awarded 5-Stars and Lab Approved Rating by SC Mag for 2nd consecutive year
- Introduces first AlienApps™ for USM Anywhere™ to extend threat detection to Microsoft Office 365, G Suite, Palo Alto Networks, Cisco Umbrella and others.
- Announces Global Distribution Relationship with Ingram Micro
- Given 5-Star Rating in CRN's Partner Program Guide for 2nd consecutive year
- AlienVault named to CRN's Security 100 List of Top Security Vendors Achieves AWS Advanced Technology Partner Status
- USM Anywhere released bringing threat detection and response to cloud, hybrid and on-premises environments
- AlienVault USM platform wins the Cybersecurity Excellence Award for Best SIEM Solution for 2nd consecutive year
- Announces 5th Consecutive Year of Hypergrowth with more than 53% year-over-year sales growth

### 2015

- Named to Forbes' list of the hottest cybersecurity startups of 2015
- AlienVault CEO, Barnak Meftah named to the Dell Founders 50 list for 2015
- Selected as SC Magazine Trust Award Finalist in the Best SIEM Solution category for the 2016 SC Awards
- USM for AWS released
- Named Best Advanced Persistent Threat (APT) Solution of the Year by Computing Security Awards
- Closes Series E funding round led by IVP bringing total funding raised to nearly \$116 million
- Named by AlwaysOn as an OnCloud Top 100 Company
- Wins Industry Leadership Award and Named Best SME Security Solution in 2015 SC Awards Europe
- Recognized as Finalist in the "Best SIEM Solution" category by 2015 SC Awards Europe
- Named to Top 3 Cybersecurity 500 List of the World's Hottest and Most Innovative Cybersecurity Companies
- Named a finalist in the European IT & Software Excellence Awards for 2nd consecutive year
- Named as Finalist in Best SIEM Solution for SC Magazine 2015 Reader Trust Award

### 2013

- Recognized as Finalist for Techworld Awards "Security Product of the Year" for 2nd consecutive year
- Establishes office in Austin, TX
- Series D funding round led by GGV Capital
- Unveils New Open Threat Exchange Reputation Monitor Alert Service
- Receives Five-Star Rating in SC Magazine SIEM Product Review
- Releases Industry's First Unified Security Management Virtual Appliance
- Named SIIA Software CODiE Award Finalist for Best Security Solution

### 2016

- Shortlisted as a finalist in the 2016 Computing Security Awards for APT Solution of the Year
- Named one of Wealthfront's 2016 Career-Launching Companies
- Named to First-Ever Forbes List of the World's 100 Best Cloud Companies
- Positioned by Gartner, Inc. in Visionaries Quadrant of Magic Quadrant for SIEM for 5th consecutive year
- Unveils Latest Edition of Open Threat Exchange
- Wins Industry Leadership Award for Best SIEM Solution at 2016 SC Magazine Awards Europe
- Receives 5-Star and Best Buy Rating from SC Magazine
- Given 5-Star Rating in CRN's 2016 Partner Program Guide
- Named to Tech Tour Europe's Top 50 High-Growth Technology Companies for 2nd Year in a Row
- Selects Westcon-Cornstor as First Global Distributor
- Wins Cybersecurity Excellence Award for Best Cybersecurity Startup

### 2014

- Partnered with Fujitsu Social Science Laboratory
- Established Sales and Technical Support Centre in Cork, Ireland
- Selected by AlwaysOn as an AlwaysOn Global 250 Winner for 2nd consecutive year
- Selected by AlwaysOn as an OnDemand 100 Winner for 3rd consecutive year
- Named a finalist in the SC Magazine Europe 2014 Awards both in the category "Best SME Security Solution" and "Best SIEM Solution"
- Named a finalist for the 2014 SC Awards U.S. for "Best SIEM Solution."

### 2012

- Winner of Red Herring's Top 100 Global award
- Finalist for Red Herring Top 100 Global Award
- Recognized as Technology Pioneer by World Economic Forum
- Series C funding round led by KPCB
- Launches Open Threat Exchange® (OTX), the world's first truly open threat intelligence community that enables collaborative defense with actionable, community-powered threat data
- Unveils Latest Unified Security Management Platform™ (USM™)
- Selected as a Red Herring Top 100 North America Tech Startup
- Finalist for Red Herring Top 100 Americas Award
- Named as Security Product of the Year at TechWorld Awards
- Series B funding round led by Trident Capital

