



# ALIENVAULT FAST FACTS

## About AlienVault®

Security management can be a complex, time-consuming, and expensive undertaking for all organizations, and can become especially chaotic for those with limited security resources, time, and budget. But it doesn't have to be this way. We founded AlienVault to help organizations of all sizes achieve the same threat detection capabilities as Fortune 500 companies, for their full IT infrastructure, without the headaches and hassles of deploying, integrating and managing multiple products. We believe that true solutions don't add to the complexity, but rather provide insight into how to make sense of it.

AlienVault's award-winning products are designed and priced to ensure that all organizations have access to world-class security. By integrating essential security capabilities into a Unified Security Management™ (USM™) platform, and then powering that platform with up-to-the-minute threat intelligence from AlienVault Labs and our Open Threat Exchange™ – the world's largest crowd-sourced collaborative threat exchange – AlienVault provides its more than 5,000 commercial customers with a unified, simple and affordable solution that simplifies and centralizes threat detection, incident response and compliance management for cloud and on-premises environments.

Founded in 2007, the company now employs over 300 people worldwide. Headquartered in San Mateo, CA, AlienVault also has offices in Austin, TX; Madrid, Spain; Granada, Spain; and Cork, Ireland. The company's seasoned management team is led by President and CEO, Barmak Meftah, an experienced leader in the security software industry.

AlienVault is a privately held company headquartered in Silicon Valley and backed by Trident Capital, Kleiner Perkins Caufield & Byers, GGV Capital, Intel Capital, Jackson Square Ventures, Adara Venture Partners, Top Tier Capital, Institutional Venture Partners and Correlation Ventures.

## Executive Team

**Barmak Meftah**, President & CEO  
**Brian Robins**, Chief Financial Officer  
**Roger Thornton**, Chief Technical Officer  
**Rita Selvaggi**, Chief Marketing Officer  
**Marcus Bragg**, Chief Revenue Officer  
**Justin Endres**, Senior Vice President, Worldwide Sales  
**Andy Johnson**, Senior Vice President, Business Development

## Founders

**Julio Casal**, Co-Founder  
**Dominique Karg**, Co-Founder

## Board of Directors

**J. Alberto Yépez**, Managing Director, Trident Capital – Chairman of the Board  
**Ted Schlein**, Managing Director, Kleiner Perkins Caufield & Byers  
**Glenn Solomon**, Partner, GGV Capital  
**General Peter Pace**, USMC (Ret.), Former Chairman of the Joint Chiefs of Staff, United States Armed Forces  
**Kenneth Goldman**, CFO, Yahoo!  
**John M. Jack**, Board Partner, Andreessen Horowitz  
**Alberto Gomez**, Managing Partner, Adara  
**Barmak Meftah**, President & CEO, AlienVault



### Award Winning Products

Our range of products—[AlienVault USM Anywhere™](#) and [USM Appliance™](#) platforms for monitoring cloud and on-premises environments, [AlienVault Open Threat Exchange](#), and our open source SIEM, OSSIM™, we enable IT teams with limited resources to accelerate and simplify their threat detection and response, and go from installation to first insight in minutes. We solve the challenges so many organizations face: a lack of security expertise, too many point solutions that don't work together, and the isolation that comes from relying only on the closed threat intelligence provided by security point products.

We continually update both USM and OSSIM with threat data collected from our Open Threat Exchange, which has more than 53,000 participants who contribute over 10 million threat indicators to the exchange daily. In addition, we continually and automatically update our USM solutions with AlienVault Labs Threat Intelligence for targeted detection and actionable guidance to effectively respond to the latest threats.



### What Our Customers Have to Say

“With USM Anywhere, I can monitor both my cloud environment and my local environment together, and I no longer have to use my own hardware for number crunching and analysis – that’s all handled by the USM Anywhere cloud system. This product brings together everything I need under one roof and the enhanced reporting and dashboard make things much easier to manage for small teams—in this case a team of one. In my experience, AlienVault is the only company that makes this possible.”

- Jason Weitzman, Colony Starwood

“AlienVault brings a full-time function to large and small offices. We needed ‘around the clock security’ and AlienVault was the only one who could deliver that. Security is no longer a full-time job when you have AlienVault.”

- Danny Santiago, Systems Administrator, City of Lewiston

“I didn’t fully realize how much value I would get out of USM until I started using it.”

- Matthew J. Frederickson, CISSP, Director of Information Technology, Council Rock

“As the ‘lone security ranger,’ there are a lot of things that keep me up at night – namely credit card data breaches and malware. I’m glad I have USM to provide the ability to detect malware and help us stay PCI compliant.”

- Kevin Geil, Information Security Officer, NYORDA



## Timeline

### 2016

- Named to Forbes' Cloud 100 list of the world's best cloud companies
- Included on Deloitte's Fast 500 list of the fastest growing technology companies for the 5th consecutive year
- Unveils Latest Edition of OTX providing the ability to create private groups
- Wins Industry Leadership Award for Best SIEM Solution at 2016 SC Magazine Awards Europe
- Given 5-Star Rating in CRN's 2016 Partner Program Guide
- Among Europe's Top Fifty High-Growth Technology Companies For Second Year in a Row
- Selects Westcon-Comstor as First Global Distributor
- Continues Strong Momentum with Record Sales Growth, Customer Wins and Partnerships in 2016
- Placed in Visionary quadrant of Gartner's SIEM MQ

### 2014

- Partnered with Fujitsu Social Science Laboratory
- Mike Bennett joined the AlienVault Advisory Board
- Established Sales and Technical Support Center in Cork, Ireland
- Partnered with DLT Solutions
- Announced integration with Spiceworks
- Released new version of OTX and USM
- Placed in Visionary quadrant of Gartner's SIEM MQ

### 2012

- Series C funding round led by KPCB
- Open Threat Exchange (OTX released)
- Placed in Visionary quadrant of Gartner's SIEM MQ
- AlienVault Ships Latest Version of the Unified Security Management platform

### 2007

- Founded in Madrid, Spain by Julio Casal and Dominique Karg
- Roots in open source as creators and caretakers of OSSIM, the most widely used open source SIEM in the world

### 2017

- Marcus Bragg appointed CRO
- USM Anywhere Released
- Achieves AWS Advanced Technology Partner Status

### 2015

- USM 5.0 released
- Placed in Visionary quadrant of Gartner's SIEM MQ
- USM for AWS released
- Series E funding round led by IVP, which brings total funding raised to nearly \$116 million
- Released new version of OTX integrating social sharing and big data analytics

### 2013

- Series D funding round led by GGV Capital
- Placed in Visionary quadrant of Gartner's SIEM MQ
- Established offices in Austin, Texas and Cork, Ireland

### 2011

- Barmak Meftah appointed CEO and Roger Thornton, CTO
- Headquarters established in San Mateo, California
- Series B funding round led by Trident Capital

